

RATHBONES

Established 1742

RATHBONE STRATEGIC BOND FUND

PRODUCT BROCHURE

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RATHBONE STRATEGIC BOND FUND

COMBINING A WEALTH OF STRATEGIC THINKING, TWO PROVEN INVESTMENT PROCESSES AND MANAGERS IN ONE FUND, ACCESSIBLE TO ALL.

OUR INVESTMENT OFFERING IS ALWAYS DRIVEN BY OUR INVESTMENT EXPERTISE NOT BY MARKETING. THE RATHBONE STRATEGIC BOND FUND IS NO EXCEPTION. IT IS A LOGICAL EXTENSION OF OUR FIXED INCOME OFFERING, TO DATE, LIMITED TO THE HIGHLY-REGARDED RATHBONE ETHICAL BOND FUND. THE FUND EXPLOITS OUR CONSIDERABLE IN-HOUSE EXPERTISE TO OFFER INVESTORS DIVERSIFICATION ACROSS THE FULL SPECTRUM OF FIXED INCOME ASSETS.

BROAD DEFINITION

The Rathbone Strategic Bond Fund combines investments in direct bonds and bond funds. It uses the strong investment process that is used to manage bonds for Rathbone Unit Trust Management and the award-winning* fund investment process offered by the Rathbone Multi Asset Portfolio team.

*Investment Week Fund Manager of the Year Awards 2011 (Discretionary).

“POST A 20-YEAR BULL RUN IN BONDS, IT IS INCREASINGLY DIFFICULT FOR INTERMEDIARIES TO NAVIGATE THE BOND MARKET, AND TO ACHIEVE CAPITAL GROWTH AND SUSTAINABLE INCOME FOR THEIR CLIENTS OVER THE LONGER TERM.”

Solution: Rathbone Strategic Bond Fund

WHAT ARE WE OFFERING?

The base portfolio the Rathbone Strategic Bond Fund will typically be invested 50% in direct bonds and 50% invested in funds. Initially, the asset allocation is driven by the output from Rathbone Strategic Asset Allocation process.

- Once asset allocation views have been generated, the whole fixed income universe is examined to find the best investment opportunities.
- 50% of the portfolio will typically be invested in predominantly Sterling-denominated government bonds and investment grade corporate debt.
- These direct-bond exposures will mitigate the impact of fees levied by third party funds, reducing the fund's overall Total Expense Ratio (TER) compared to the 'fund of funds' universe.
- The remainder will be invested in funds focused on specialist areas such as high yield and emerging market debt, distressed debt and credit alternatives on a best-of-breed basis.
- The exposure to funds will ensure a greater level of diversification than a single strategy investment would otherwise be able to achieve. To manage risk and volatility within the fund, up to 20% can be invested in 'off-benchmark' assets such as qualifying alternative fixed income funds and qualifying structured products.
- Flexible asset allocation around the 'base' portfolio (*see page 4, What is the investment philosophy?*) in order to be able to manage the risk/return profile of the fund as economic and market conditions change.

WHAT ARE WE TARGETING?

The fund aims to achieve a total return comprising a regular above-average income coupled with medium to long-term capital growth. The fund does not target a specific nominal yield as the fund is run to maximise total return at an acceptable level of risk. In any event, even in extreme circumstances, we would not expect the fund yield to fall

below that available on the FTSE Actuaries Government Securities UK Gilts sub-5 year index. Under normal circumstances investors should expect a yield well above the level of the minimum yield target set out above. **However, the yield is driven by our asset allocation and will fluctuate over time.**

CLIENT SUITABILITY?

Investors should have a medium-risk appetite, seeking to achieve a long-term total return, generated from a mixture of capital growth and income. Investors will be exposed to the full spectrum of fixed income assets from lower risk assets such as government bonds and high grade corporate bonds, through to riskier investments such as emerging market debt and high yield bonds. They may, therefore, expect some short-term volatility in the value of their investments. As a result, investors should be able to commit money to these investments for five years or more if necessary, especially if there has been an extreme market event.

Fixed income investments have become an increasingly important part of retail and private client portfolios. This fund is for clients seeking:

- Access to bond markets where they are precluded from investing because many individual issue sizes for bonds are above £100,000 per issue.
- Access to the full range of fixed income investments and to the strategic asset allocation skills required to manage their exposures – providing true diversification of fixed income holdings that would ordinarily only be open to the largest private client portfolios.

PRODUCT SUITABILITY?

- Pension plans for members with medium risk tolerance.
- Self Invested Personal Pensions (SIPPs) in drawdown, particularly early years.
- Charities and trusts – investment fiduciaries.
- ISAs; small pension funds.
- Those near to annuity purchase who may have income requirements but not with a large enough investment to buy a bond (which could have a high minimum).
- Part of a core investment for medium risk clients.

“DEMAND IS STRONGER THAN EVER FOR FUNDS THAT CAN APPLY ROBUST STRATEGIC ASSET ALLOCATION EXPERTISE TO THE FULL SPECTRUM OF FIXED INCOME SECURITIES.”

Solution: Rathbone Strategic Bond Fund

“WHILST A NUMBER OF OTHER STRATEGIC BOND FUNDS HAVE COME TO THE MARKET IN RECENT YEARS, WE ARE DIFFERENTIATED BY OUR ABILITY TO INVEST DIRECTLY IN BONDS AND FUNDS, HARNESSING THE CONSIDERABLE EXPERIENCE ACROSS RATHBONES.”

Solution: Rathbone Strategic Bond Fund

WHAT IS THE INVESTMENT PHILOSOPHY?

Our processes employed for the selection of direct bonds and for funds selection have been combined. Fund selection is managed using the Rathbone Multi Asset Portfolio processes. The direct-bond selection is managed using the Rathbone Unit Trust Management bond selection process. The fund, therefore, provides levels of diversification to a wide range of fixed income asset classes.

From this, we have developed core strategy ('base' portfolio) targets for bond and fund selection.

Direct bond selection	minimum (%)	maximum (%)	Fund selection	minimum (%)	maximum (%)
■ 12.5% UK Index Linked (Government bonds)	2.5	22.5	■ 15% Emerging Market Sovereign Bonds	0.0	25.0
■ 12.5% UK Gilts (Government bonds)	2.5	22.5	■ 15% Global High Yield Bonds	5.0	25.0
■ 25% UK Corporate Bonds (Investment grade credit)	15.0	35.0	■ 10% Global Corporate Bonds (Investment grade credit)	0.0	20.0
			■ 10% Global Government Bonds (ex. UK)	0.0	20.0
			■ 0% Distressed Debt (US)	0.0	10.0

Once the asset allocation of the fund has been agreed, the implementation of the views is carried out via the two investment processes. For more on this, please see our investment principles and process brochure.

WHAT ARE THE ESSENTIAL DIFFERENCES BETWEEN THIS FUND AND OUR COMPETITORS?

- Whilst a number of other strategic bond funds have come to the market in recent years, very few have the bond experience and the ability to overlay macro and fund selection and the expertise of Rathbones – this fund is structured to be managed effectively across economic and market cycles with true diversification.
- Much wider investment scope to invest in funds managed by outside specialists.
- The fund is a client-led proposition, rather than marketing or fashion-led.
- Rathbones has ability to access lower fees on funds, investing as it does, over £6 billion in funds.
- Considerable expertise within Rathbones but chiefly:
 1. Lead manager, Bryn Jones, has over 13 years of investment experience of direct-bond investing.
 2. Head of Multi Asset Investments, David Coombs, has 21 years experience of managing multi asset portfolios and fund selection.

WHAT WILL THE FUND AIM TO DO?

- The fund will aim to take advantage of the full range of bonds including government bonds, corporate bonds, high yield, emerging market bonds and distressed debt. This list may also include qualifying alternative fixed income funds and other structured products which can be employed to reduce risk and enhance returns.
- The fund aims to bring a wide range of bond investing to all suitable investors who would not necessarily have access to the essential strategic asset allocation and fund selection expertise required today.
- The fund will maintain a wide range of investment powers – to maximise the potential for strong risk-adjusted returns.
- The fund will offer true diversification through exposure to both funds and direct bonds.

WHAT WILL THE FUND NOT AIM TO DO?

- The fund won't chase short-term performance.
- The fund won't allow fees (where funds are involved) to dictate portfolio construction.
- The fund won't buy other Rathbone funds.
- The fund yield will not remain constant – it is determined by asset allocation and will fluctuate as we seek to maximise total returns.
- Whilst we aim to minimise volatility through diversification, the fund won't protect investors entirely against falls in the market.

“MOST STRATEGIC BOND FUNDS ONLY INVEST DIRECTLY IN BONDS AND INVESTORS MUST, THEREFORE, REMAIN CONVINCED THAT THE INVESTMENT MANAGER HAS REAL STRENGTH IN ALL AREAS OF THE MARKET.”

Solution: Rathbone Strategic Bond Fund

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